NEW VEHICLE REGISTRATION SERVICE U.S. SUMMARY
TRUCK YEAR-TO-DATE

MAKES	JAN	% IND	YEAR TO DATE		% '92 VS '91	% IND	
	1992		1992	1991		1992	1991
CHEVROLET	83158	23.69	83158	78270	106.25	23.69	24.33
CHRYSLER	773	.22	773	225	343.56	.22	.07
DODGE	36993	10.53	36993	33560	110.23	10.53	10.43
FORD	106470	30.32	106470	89228	119.32	30.32	27.73
FREIGHTLINER	1702	.48	1702	1947	87.42	.48	.61
G.M.C.	26623	7.58	26623	23052	115.49	7.58	7.16
HINO	139	.04	139	184	75.54	.04	.06
ISUZU	6733	1.92	6733	8286	81.26	1.92	2.58
IVECO	2	-	2	138	1.45	-	.04
JEEP	17606	5.01	17606	12780	137.76	5.01	3.97
KENWORTH	870	.25	870	1263	68.88	.25	.39
MACK/MIDLINER	762	.22	762	1046	72.85	.22	.33
MERCEDES BENZ	53	.02	53	94	56.38	.02	.03
MERCURY	-	-	-	-	-	-	-
MITSUBISHI FUSO	256	.07	256	275	93.09	.07	.09
NAVISTAR	4097	1.17	4097	6083	67.35	1.17	1.89
OLDSMOBILE	2417	.69	2417	1604	150.69	.69	.50
OSHKOSH	205	.06	205	331	61.93	.06	.10
PETERBILT	800	.23	800	1244	64.31	.23	.39
PLYMOUTH	13720	3.91	13720	12592	108.95	3.91	3.91
PONTIAC	2328	.66	2328	1476	157.72	.66	.46
SCANIA	-	-	-	2	-	-	-
UD	198	.06	198	129	153.49	.06	.04
VOLVO	84	.02	84	77	109.07	.02	.02
WESTERN STAR	49	.01	49	56	87.50	.01	.02
WHITEGMC	986	.28	986	1158	84.42	.28	.36
OTHER IMPORTS	43523	12.39	43523	45798	95.03	12.39	14.23
MISC. DOMESTIC	587	.17	587	821	71.50	.17	.26
U. S. TOTAL	351174		351174	321733	109.15		

TRUCKS BY WEIGHT GROUPS-YEAR TO DATE

MAKES	GVW 1 0-6	GVW 2 6-10	GVW 3 10-14	GVW 4 14-16	GVW 5 16-19.5	GVW 6 19.5-26	GVW 7 26-33	GVW 8 33 & OVER
CHEVROLET	47143	34282	863	299	6	182	398	25
CHRYSLER	773	-	-	-	-	-	-	-
DODGE	27485	9508	-	-	-	-	-	-
FORD	63684	38668	-	1380	-	336	1506	896
FREIGHTLINER	-	-	-	-	-	10	44	1648
G.M.C.	11858	11818	115	186	21	1484	1110	31
HINO	-	-	1	19	23	31	65	-
ISUZU	6091	-	344	141	75	68	14	-
IVECO	-	-	1	1	-	-	-	-
JEEP	17606	-	-	-	-	-	-	-
KENWORTH	-	-	-	-	-	-	10	860
MACK/MIDLINER	-	-	-	-	-	37	69	656
MERCEDES BENZ	-	-	-	-	-	23	30	-
MERCURY	-	-	-	-	-	-	-	-
MITSUBISHI FUSO	-	-	147	-	45	59	14	-
NAVISTAR	-	-	-	3	-	522	1916	1656
OLDSMOBILE	2417	-	-	-	-	-	-	-
OSHKOSH	-	16	31	60	68	19	2	9
PETERBILT	-	-	-	-	-	-	20	780
PLYMOUTH	13720	-	-	-	-	-	-	-
PONTIAC	2328	-	-	-	-	-	-	-
SCANIA	-	-	-	-	-	-	-	-
UD	-	-	61	-	69	51	17	-
VOLVO	-	-	-	-	-	-	11	15
WESTERN STAR	-	-	-	-	-	-	-	49
WHITEGMC	-	-	-	-	-	-	-	986
OTHER IMPORTS	42842	681	-	-	-	-	-	-
MISC. DOMESTIC	87	19	2	-	-	91	95	293
TOTAL	235234	94992	1565	2089	307	2904	5381	7702
1991 TOTAL	216919	80088	1670	2111	266	2906	6754	11019
1992 VS '91	108.90	118.61	93.71	98.96	115.41	99.93	79.67	69.90

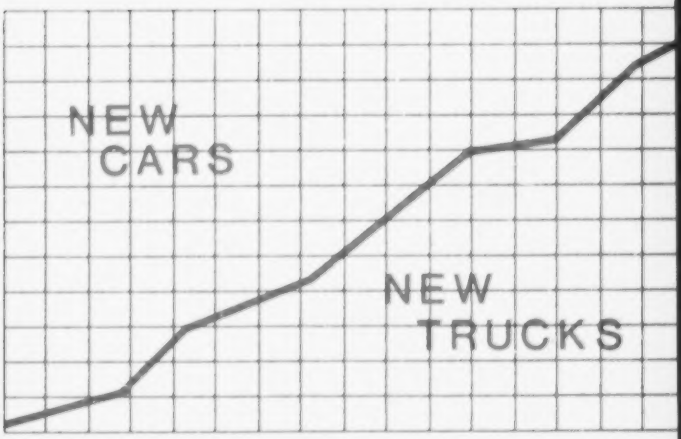
MANUFACTURERS' SALES RECORDS ARE USED IN COMPILING KANSAS BEGINNING WITH JULY, 1991.

REGISTRATIONS FOR THE STATE OF HAWAII ARE TEMPORARILY DELAYED.

POCKET SUMMARY

JANUARY
1992

OF REGISTRATIONS



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STATISTICAL SERVICES
DIVISION

NEW VEHICLE REGISTRATION SERVICE — U.S. SUMMARY
PASSENGER CAR - DOMESTIC — MONTH

MAKES	JANUARY		% '92 VS '91	% INC	
	1992	1991		1992	1991
CHRYSLER	17510	13576	129.02	2.10	1.63
LEBARON	4917	3672	133.87	1.12	.59
NEW YORKER	1895	1571	120.65	.37	.25
5TH AVE	3249	3317	97.95	.62	.54
IMPERIAL	934	1403	66.57	.16	.23
DODGE	22455	31971	70.23	3.68	5.17
DAYTONA	945	1248	75.72	.15	.20
SHADOW	5976	5712	104.62	.95	.92
SPIRIT	5502	9128	60.27	.89	1.48
DYNASTY	7187	12767	56.29	1.27	2.07
VIPER	-	-	-	-	-
PLYMOUTH	14200	19526	72.72	2.29	3.16
SUNDANCE	4874	4417	110.35	.79	.71
ACCLAIM	6459	11832	54.58	1.04	1.90
LASER	1693	1958	86.41	.27	.32
EAGLE	4165	3584	116.21	.67	.58
PREMIER	737	409	178.73	.12	.07
TALON	2077	2160	96.16	.33	.35
CHRYSLER CORP.	54151	65159	83.11	8.72	10.57
FORD	83482	84039	100.26	14.46	13.74
ESCORT	21585	20730	104.13	3.48	3.35
PROBE	2888	4476	64.52	.47	.72
MUSTANG	5471	5903	94.38	.90	.95
TEMPO	16505	19570	83.94	2.66	2.84
TAURUS	27052	21585	125.33	4.37	3.50
CROWN VICTORIA	6859	7085	96.81	1.11	1.14
THUNDERBIRD	5139	5165	99.50	.83	.84
LINCOLN	13168	14578	90.33	2.20	2.36
MERCURY	35950	24545	126.59	5.80	3.97
TRACER	3808	3817	99.82	.61	.62
TOPAZ	5437	4484	121.24	.88	.72
SABLE	9209	6117	150.56	1.49	1.00
COUGAR	3567	4417	80.75	.58	.71
GRAND MARQUIS	3787	4467	84.79	.61	.72
FORD MOTOR CO.	134774	123220	109.37	21.76	20.07
BUICK	37028	32454	114.09	4.79	5.24
SKYLARK	4274	6976	61.27	.69	1.13
CENTURY	8915	6871	129.76	1.44	1.11
REGAL	6522	7282	89.56	1.05	1.17
LESABRE	13685	7222	189.49	2.21	1.17
ROADMASTER	2731	13	-	.44	-
PARK AVE	4816	5759	83.63	.78	.93
RIVIERA	833	977	85.26	.13	.16
REATTA	82	340	15.29	.01	.05
CADILLAC	15547	21891	76.33	2.51	3.53
ALLANTE	108	297	36.36	.02	.05
ELDORADO	1478	1507	98.08	.24	.24
SEVILLE	2512	2636	95.30	.41	.43
CHEVROLET	80004	84623	94.53	12.92	13.67
PRIZM	4702	6207	124.31	1.24	1.00
CAVALIER	18432	24887	74.06	2.97	4.02
LUMINA	12849	17321	91.54	2.07	2.80
CORSICA	11029	8444	130.63	1.78	1.36
BERETTA	5920	4044	96.97	.61	.65
CAMARO	2892	2934	161.96	.47	.47
CORVETTE	1182	1304	90.67	.19	.21
CAPRICE	6570	10148	64.74	1.06	1.64
OLDSMOBILE	29048	33267	87.32	4.69	5.37
ACHIEVA/CALAIS	3048	7857	38.79	.49	1.27
CUTLASS CIERA	9151	6501	143.29	1.51	1.05
CUTLASS SUPRM	6519	7085	77.89	.89	1.14
TORONADO	767	634	57.89	.09	.10
PONTIAC	35679	36379	98.08	5.76	5.88
SUNBIRD	6510	8357	71.32	.97	1.35
GRAND AM	10615	11251	94.35	1.71	1.82
6000	1176	2242	7.85	.23	.36
BONNEVILLE	8753	4449	196.74	1.41	.72
FIREBIRD	1458	1600	91.13	.24	.26
GRAND PRIX	6619	6730	98.35	1.07	1.08
SATURN	9490	5554	170.86	1.53	.89
GEN. MTRS. CORP	211821	212114	99.85	34.19	34.27
MISC. DOMESTIC					
OTHER IMPORT	21911	21748	100.75	35.41	35.13
U.S. TOTAL	619456	618962	100.08		

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NEW VEHICLE REGISTRATION SERVICE U.S. SUMMARY
PASSENGER CAR - DOMESTIC YEAR-TO-DATE

MAKES	YEAR TO DATE		% '92 VS '91	% IND		YEAR END
	1992	1991		1992	1991	1991
CHRYSLER	13010	10076	129.12	2.10	1.65	127484
LEBARON	6917	3672	188.37	1.12	.59	60604
NEW YORKER	1890	1571	120.15	.31	.25	17030
5TH AVE	3249	3317	97.95	.52	.54	33740
IMPERIAL	934	1403	66.57	.15	.23	11020
DODGE	22655	31973	70.86	3.66	5.17	331619
DAYTONA	945	1248	75.72	.15	.20	15971
SHADOW	5976	5712	104.62	.96	.92	78728
SPIRIT	5502	9138	60.21	.89	1.48	82631
DYNASTY	7781	12767	60.99	1.27	2.07	107941
VIPER	-	-	-	-	-	-
PLYMOUTH	14200	19528	72.72	2.29	3.15	199877
SUNDANCE	4875	4417	110.35	.79	.71	55559
ACCLAIM	6459	11802	54.73	1.04	1.90	97326
LASER	1690	1958	86.31	.27	.32	28771
EAGLE	4185	3584	116.21	.67	.58	60319
PREMIER	731	409	178.73	.12	.07	12437
TALON	2077	2160	96.16	.33	.35	23972
CHRYSLER CORP.	54070	65153	82.96	8.72	10.57	719293
FORD	89556	85077	105.26	14.46	13.79	1017294
ESCORT	21586	25730	104.13	3.48	3.35	249513
PROBE	2888	4476	64.52	.47	.72	75324
MUSTANG	5571	5903	94.38	.90	.95	79849
TEMPO	16525	17570	93.94	2.66	2.84	187325
TAURUS	27052	21585	125.33	4.37	3.50	299567
CROWN VICTORIA	6859	7085	96.81	1.11	1.14	70515
THUNDERBIRD	5139	5165	99.50	.83	.87	71825
LINCOLN	13768	14578	94.44	2.22	2.36	181295
MERCURY	30950	24545	126.09	5.00	3.97	375153
TRACER	3805	3813	99.82	.61	.62	46550
TOPAZ	5437	4484	121.28	.88	.72	59411
SABLE	9209	6111	150.71	1.49	1.00	98744
COUGAR	5569	4412	80.85	.88	.71	57072
GRAND MARQUIS	7837	4857	161.99	1.27	.78	91599
FORD MOTOR CO.	134274	123200	108.11	21.68	20.17	1611742
BUICK	41628	35411	117.54	6.72	5.72	540628
SKYLARK	4274	5976	61.27	.69	.11	82151
CENTURY	8915	6871	129.75	1.44	1.11	127656
REGAL	6722	7262	87.06	1.02	1.17	105325
LESABRE	13685	7222	189.49	2.21	1.17	110328
ROADMASTER	2731	10	-	.44	-	36294
PARK AVE	4816	5759	83.63	.78	.93	83388
RIVIERA	833	977	85.26	.13	.16	13048
REATTA	52	349	15.29	.01	.05	2438
CADILLAC	15947	20891	76.33	2.57	3.38	214557
ALLANTE	108	297	36.36	.02	.05	2817
ELDORADO	1478	1507	98.08	.24	.24	15929
SEVILLE	2612	2636	99.30	.40	.43	25701
CHEVROLET	80004	84829	94.31	12.92	13.71	1164364
PRIZM	7102	6207	114.17	1.14	1.00	101668
CAVALIER	18432	24887	74.06	2.99	4.04	261151
LUMINA	12649	11923	97.54	2.04	2.18	214292
CORSICA	11599	8447	130.81	1.78	1.36	172857
BERETTA	3920	4044	96.93	.63	.65	51179
CAMARO	4752	2934	161.96	.77	.47	53556
CORVETTE	1181	1304	90.57	.19	.21	17133
CAPRICE	6570	10348	63.49	1.06	1.67	112190
OLDSMOBILE	29047	33261	87.33	4.69	5.37	414825
ACHIEVA/CALAIS	3048	7857	38.79	.49	1.27	54348
CUTLASS CIERA	9315	6501	143.29	1.51	1.05	135634
CUTLASS SUPRM	5519	7086	77.89	.89	1.14	90294
TORONADO	387	834	57.89	.06	.10	7667
PONTIAC	35679	36379	98.08	5.76	5.88	500212
SUNBIRD	6010	8357	71.92	.97	1.35	94271
GRAND AM	10615	11251	94.35	1.71	1.82	147068
6000	176	2242	7.85	.03	.36	24065
BONNEVILLE	8753	4449	196.74	1.41	.72	71068
FIREBIRD	1458	1800	81.13	.24	.26	21769
GRAND PRIX	8619	8732	98.76	1.39	1.38	104342
SATURN	9490	1561	607.98	1.53	.25	70956
GEN. MTRS. CORP.	211821	212744	99.85	34.19	34.27	2925871
MISC. DOMESTIC	-	-	-	-	-	31
OTHER IMPORT	219711	217465	100.84	35.47	35.13	2955074
U.S. TOTAL	619456	618965	100.08			8234017

NEW VEHICLE REGISTRATION SERVICE U.S. SUMMARY
PASSENGER CAR - IMPORT YEAR-TO-DATE

MAKES	YEAR TO DATE 1992		YEAR TO DATE 1991	
	UNITS	% OF INDUSTRY	UNITS	% OF INDUSTRY
DOMESTIC SPONSORED IMPORTS				
CHEVROLET METRO	9049	1.46	7817	1.26
CHEVROLET STORM	4720	.76	4741	.77
DODGE COLT DL/VISTA SW	910	.15	1453	.23
DODGE STEALTH	1272	.21	1139	.18
EAGLE SUMMIT	1357	.22	1015	.16
FORD FESTIVA	3956	.64	2565	.41
GM LOTUS	29	-	12	-
MERCURY CAPRI	1294	.21	1062	.17
PLYMOUTH COLT DL/VISTA SW	1177	.19	1235	.20
PONTIAC LEMANS	2048	.33	1778	.29
TC by MASERATI	20	-	111	.02
OTHERS	-	-	-	-
TOTAL DOMESTIC SPONSORED IMPORTS	25829	4.17	22926	3.70
OTHER IMPORTS				
ACURA	10191	1.65	9589	1.55
AUDI	1002	.16	1082	.17
BMW	4359	.70	5128	.83
DAIHATSU	372	.06	466	.08
HONDA	50537	8.16	46443	7.50
HYUNDAI	7393	1.19	11165	1.80
INFINITI	2518	.41	2611	.42
ISUZU	768	.12	562	.09
JAGUAR	644	.10	1606	.26
LEXUS	8099	1.31	5214	.85
MAZDA	16589	2.68	15250	2.46
MERCEDES BENZ	4457	.72	6819	1.10
MITSUBISHI	11644	1.88	10003	1.62
NISSAN	28072	4.53	25454	4.11
SAAB	1670	.27	1550	.25
SUBARU	5992	.97	9306	1.50
TOYOTA	53347	8.61	50151	8.10
VOLKSWAGEN	5317	.86	6653	1.07
VOLVO	5096	.82	6576	1.06
OTHERS	1264	.20	1838	.30
TOTAL OTHER IMPORTS	219331	35.41	217456	35.13
GRAND TOTAL ALL IMPORT CARS	245160	39.58	240382	38.84

NEW IMPORTED LIGHT TRUCKS LEADING MAKES (0-10,000 LBS)

DOMESTIC SPONSORED IMPORTS				
DODGE RAM 50/RAIDER	372	.11	556	.17
CHEVROLET GEO TRACKER	1715	.49	2337	.73
OTHER IMPORTS				
ISUZU	6091	1.73	7734	2.40
MAZDA	7817	2.23	8437	2.62
MITSUBISHI	1907	.54	3276	1.02
NISSAN	11094	3.16	11475	3.57
SUZUKI	1058	.30	990	.31
TOYOTA	20986	5.98	20553	6.39
VOLKSWAGEN	143	.04	564	.11
OTHERS	518	.15	703	.22
TOTAL OTHER IMPORT TRUCKS	49614	14.15	53352	16.64
GRAND TOTAL ALL IMPORT TRUCKS	51701	14.72	56425	17.54

STATITICAL SERVICES DIVISION
R. L. POLK & CO.
DETROIT, MI (313) 393-0880

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NEW VEHICLE REGISTRATIONS-UNITED STATES-CALENDAR YEAR TOTALS

YEAR	CARS	TRUCKS
1987	10165660	4963888
1988	10479931	5211150
1989	9852617	5100195
1990	9103204	4798515
1991	8234017	4344604

JANUARY 1992 ISSUED 05/92
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